

## **K logix Project Advisory Service**

Do you lack the time, people, and methodology to make a business-focused, justified investment in a new security technology?

K logix's Project Advisory service identifies core business and technical requirements for purchasing a new security product to address a key risk, then leverages our business analysis and security expertise to find a justified, impactful investment decision.



Planning & Objectives



Stakeholder Requirements & Gathering



Facilitated Requirements Workshop



Analysis with Requirements Matrix



Business Case-Driven Results & Executive PPT



Vendor Decisioning Facilitation

## **PROJECT ADVISORY BENEFITS**

- Accelerated time to value: On average, we take 90% less time to produce results (vs. an organization conducting the evaluation internally)
- Minimal impact on the productivity of your team
- Increase your credibility with justified, business-focused, and executive-friendly results

## **CASE STUDY**

A K logix customer identified need for a multifactor authentication solution.

Customer's top 5 considerations for purchasing an MFA solution: financial sector track record, expansion opportunities, ease-of-use, highly configurable, reliable professional services

Customer's top 5 use case criteria: Platform Security, Administration and Reporting, Role-Based Access Controls, Architecture, Resource Type Authentication and Method

## Results:

- Executive-friendly presentation helped gain mindshare and respect of leadership
- Final recommendations report with specific vendor recommendation and deployment strategy options
- Accelerated time to selecting the best MFA solution to fit customer's needs

